



September 13, 2002

2005 Standards  
c/o Bryan Alcorn  
California Energy Commission  
1516 Ninth Street, MS25  
Sacramento, CA 95814

Reference: Code Proposal for High Performance Relocatable Classrooms

Dear Mr. Alcorn,

I am writing this letter on behalf of Mobile Modular Management and Enviroplex. This letter is in response to Elaine Hebert's request for input on the aforementioned subject. Thank you for giving our companies and the industry an opportunity to be involved on this very important issue. It may be best to provide a brief background on Mobile Modular, Enviroplex and our roles in the modular classroom market.

Mobile Modular (McGrath RentCorp) is the largest supplier of rental and leased modular classroom space in the state of California, with an asset value in excess of one hundred million dollars. It is not uncommon for our firm to purchase between fifteen and twenty million dollars in classroom product per school year. Mobile Modular is also the majority owner of Enviroplex, a large northern California DSA modular classroom manufacturer. Enviroplex currently produces on an annual basis, DSA classroom products valued between fifteen and twenty million dollars.

There are also two other large rental firms in the state that serve the public school market. There are smaller firms, however, most shy away from this segment of the business.

Mobile Modular and Enviroplex are concerned about both the content and tenor of the aforementioned document. The tenor appears throughout the document and presents a very negative view of our product and the service we provide. Further, the document implies that our industry supports the conclusions and assertions that were made. We believe this to be misleading.

There are many technical portions of the document with which we disagree. One, is a reference that our buildings do not comply with Title 24, and another which mandates new requirements that would exceed those of conventionally constructed buildings. However, there are elements that seem logical and workable. Our preference would be to meet with the CEC as an industry and collaborate on solutions that are financially feasible, energy efficient and thus welcomed by end users. I have proposed the idea of a joint meeting with several of my colleagues and feel there will be widespread support for such a gathering. I am happy to assist in any way possible.

Sincerely,

Scott Alexander  
Director of Governmental and Regulatory Affairs

CC: Elaine Hebert

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